CONCORD HAS DIVERSE HOUSING NEEDS

MORE THAN ONE IN FIVE HOUSEHOLDS QUALIFY AS LOW-INCOME

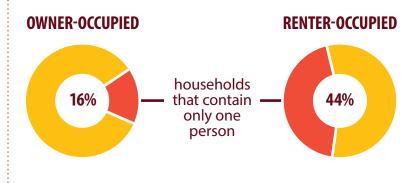


21% of all households have low incomes

Low income varies by household size. For a household of 2, low income is \$62,550.

Source: HUD Comprehensive Housing Affordability Strategy (CHAS) 2010-2014

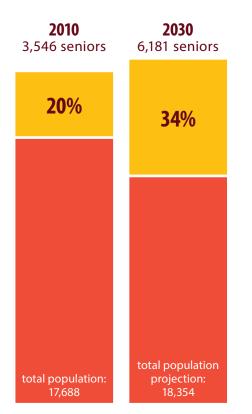
NEARLY HALF OF RENTER-OCCUPIED HOUSEHOLDS LIVE ALONE



Source: 2012-2016 American Community Survey

THE POPULATION OF OLDER RESIDENTS IS INCREASING. THESE RESIDENTS ARE MORE LIKELY TO HAVE LOW INCOMES.

The senior population (65+) is expected to increase by 74%.



Although Concord's median household income is \$138,661, senior households earn less. More than one-third of senior households have incomes less than \$60,000 and 42% of senior households earn less than \$75,000.

Concord's Median Household Income:

\$138,661

Senior Median Income:

\$100,000

Sources: 2012-2016 American Community Survey

There are 143 applicants on the wait list for senior/disabled public housing in Concord as of January 2018. 20 of these applicants have local preference. There is approximately a 2–3-year wait for a senior with local preference to be placed in public housing.

(The CHA housed 24 seniors from their waitlist in 2013 when the renovated Peter Bulkeley re-opened. This significantly reduced the wait time for public housing for seniors.)

Source: 2010 U.S. Census and MAPC projections

Source: Concord Housing Authority

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HOUSING COSTS IN CONCORD ARE INCREASINGLY OUT OF REACH

2,080 HOUSEHOLDS ARE **COST-BURDENED BY HOUSING**



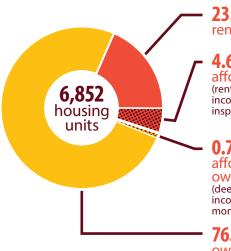
With 6,735 households in Concord, almost one in three households (31%) spend over 30% of their gross income on housing.

Sources: HUD Comprehensive Housing Affordability Strategy (CHAS) 2010-2014

The median monthly rent for market rate apartments in Concord is \$3,475. An affordable 2-bedroom rent is restricted to \$1,504.

> Sources: Trulia.com (data from 7/24/17-8/24/17): 2017 LIP rent for a 2bd unit minus the Town of Concord utility allowance.

A SMALL PERCENTAGE OF THE HOUSING **STOCK (ONLY 5.3%) IS TRULY AFFORDABLE**



23.5% rental units

4.6% affordable rental units (315) (rent restricted, only occupied by income eligible households, and inspected annually)

0.7% affordable home ownership units (50) (deed restricted, only occupied by income eligible households, and monitored annually)

76.5% owner-occupied units

Sources: 2012-2016 American Community Survey; DHCD Subsidized Housing Inventory (SHI)

SALE PRICES ARE RISING FASTER THAN INCOME



2000

Source: 2000 US Census; 2012-2016 American Community Survey; Warren Group Town Stats

BUYING A HOUSE IS TOO EXPENSIVE FOR CURRENT RESIDENTS

Sales Price of What a Median-Income Household Can Afford:

\$509,000

The median income in Concord is \$138,661.

Median Sales Price of a House in 2017:

\$1,025,000

A household would need an income of \$234,765 to afford this.

Sources: Median income affordable home price calculated using standard DHCD calculator and assuming a 10% down payment; Median income - 2012-2016 American Community Survey; Current median sales price - Warren Group Town Stats; Income necessary for median price calculated using standard DHCD calculator and assuming a 20% down payment

People who work in Concord cannot afford to live here. The average annual income of people working in the town is \$71,656.

There are 12,193 employees working for 970 businesses in Concord, covering all industries.

Source: 2016 data from the Mass Department of Labor and Workforce Development (http://lmi2.detma.org/lmi/lmi town.asp)

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